



RESILIENCE

2020 ANNUAL REPORT



St. David's Center
Child & Family Development

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Amid the ongoing public health crisis, St. David’s Center is poised to provide even better care to even more children and families, due in large part to the leadership team’s ability to pivot quickly, make good decisions under pressure, and stay the course in prioritizing the safety of staff and families. The board of directors could not be prouder of the St. David’s Center staff for rising to the occasion during this extremely challenging time.

Nathan Whittier
Board Chair

”

DEAR FRIENDS OF ST. DAVID’S CENTER:

As we ushered in the new year on January 1, 2020, we could not have foreseen what the upcoming four seasons had in store for us. Little did we know our organization would experience its most difficult year to date. Within only a few short months, as COVID took hold and civil unrest mounted across the nation, we faced critical questions: How would we keep our staff and clients safe and healthy in a global pandemic? How would our organization respond as the depth of our community’s systemic racism came into sharp relief? With the world turned upside down, would St. David’s Center be able to survive financially? In our previous 58 years of operation, we prided ourselves in our ability to meet each moment. But could we meet the profound challenges of this moment?

We are immensely proud and deeply humbled by how St. David’s Center answered these questions. To keep our team and families healthy, we quickly instituted a 12-Point Preparedness Plan; to stay afloat financially, we made substantial budget cuts and worked diligently to secure funding; and, never willing to sit idly by amidst inequity, we listened, learned, grew, and instituted internal plans to ensure St. David’s Center is an anti-racist organization. In an unprecedented year, we repeatedly demonstrated nimbleness, responsiveness, grit, determination, creativity, and resilience.

Through it all – and above all – we remained strongly tethered to our mission. When our community needed us most, we were there. We altered our mindsets, our structure, and our services to walk alongside St. David’s Center’s children and families. We pivoted, planned, and showed up for our community, and our community – YOU – showed up for us. Thank you, friends and stakeholders. We are deeply grateful for the support you provided during this difficult year. While we hold tight to all we learned in 2020, we look forward to moving forward, together, toward a bright future.

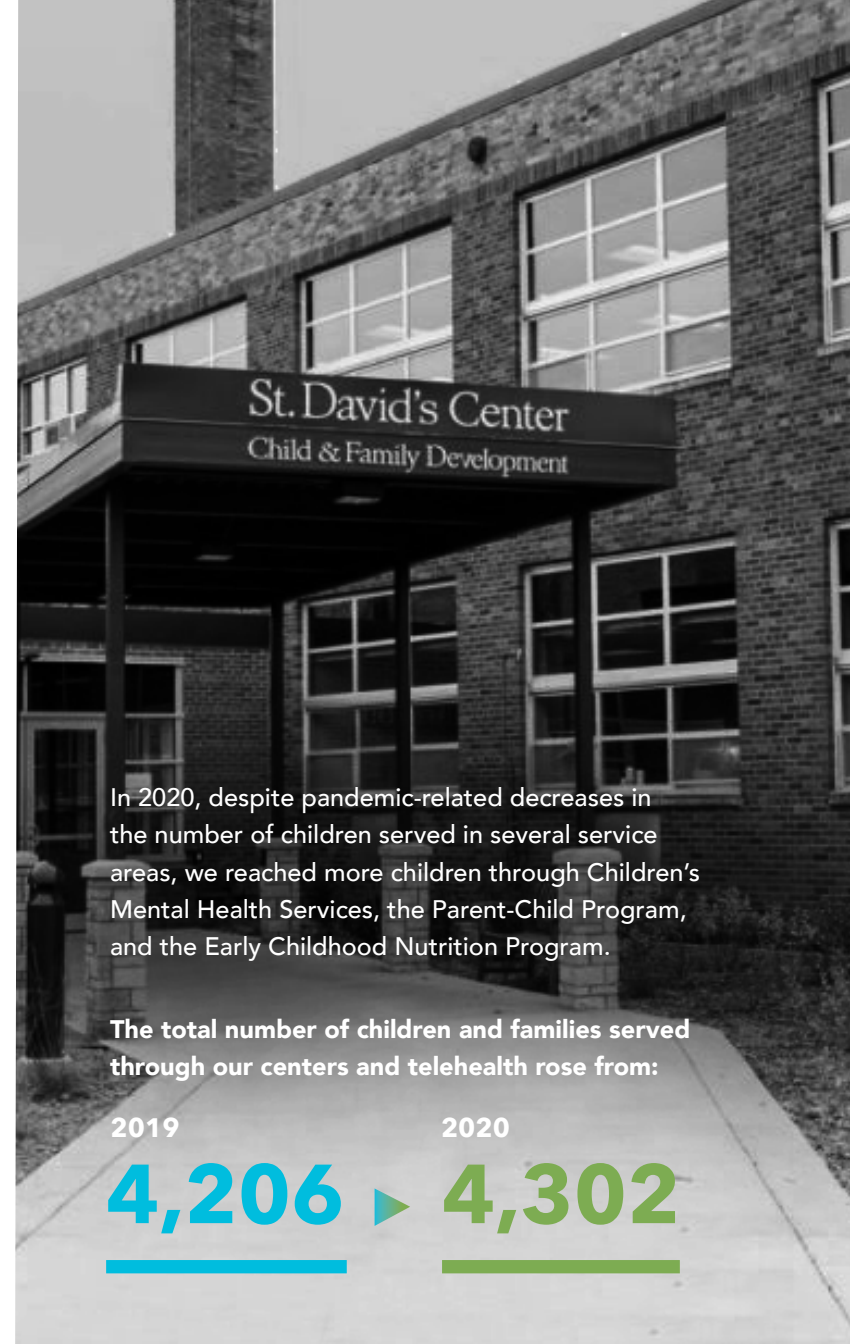
Julie Sjodal | Chief Executive Officer

Nathan Whittier | Board Chair

RESILIENCE IN OUR ORGANIZATION

Like so many organizations in our state, nation, and throughout the world, St. David's Center was significantly impacted by the global pandemic.

- On March 16, revenue halted at St. David's Center.
- On March 23, St. David's Center furloughed 200 employees, including approximately half of the organization's administrative staff.
- Many of the remaining staff accepted reduced hours and additional responsibility.
- In April, leadership projected a \$1.7 million year-end loss.
- In May, leadership made the difficult decision to close St. David's Center's St. Louis Park site at the end of July. The location provided office and treatment space for 60 staff for nearly ten years.



In 2020, despite pandemic-related decreases in the number of children served in several service areas, we reached more children through Children's Mental Health Services, the Parent-Child Program, and the Early Childhood Nutrition Program.

The total number of children and families served through our centers and telehealth rose from:



St. David's Center's reduced but dedicated, creative, and resilient team quickly pivoted to meet the moment.

- In six weeks, our staff packed the 15,000-square-foot St. Louis Park office and moved that infrastructure to our centers in Minnetonka and Minneapolis, redesigned to absorb the St. Louis Park team. The closure of this satellite site saved \$200,000.
- St. David's Center launched a rescue campaign that resulted in over \$1.1 million in funding, including ►
- Finances steadied over the course of the year, and St. David's Center rehired a majority of its furloughed staff and offered other employees a return to full-time work.
- The leadership team instituted a hybrid office-telecommuting plan, allowing administrative staff to work up to 80% of their weekly hours off-site and 20% onsite in designated and socially-distanced workspaces.
- Despite the disruptions, our staff continued to develop their skills. The percent of our clinical workforce trained in at least one evidence-based practice grew from 32% (48 therapists) in 2016 to 76% (115 therapists) in 2020.

St. David's Center's timely and innovative pivots, budgetary expense cuts, careful financial management, and successful fundraising strategies resulted in the organization's survival and an astonishing break-even budget at year end.

RESCUE
CAMPAIGN
SOURCES
OF SUPPORT,
TOTALING
OVER
\$1.1 MILLION

\$672,656 | Public Funding

- \$397,889 | Medicaid Provider Relief
- \$92,237 | Other Federal Relief
- \$152,531 | State of MN Childcare Grants
- \$29,999 | Hennepin County Grants

\$463,734 | Philanthropy

- \$144,000 | Foundation Grants
- \$296,923 | Individual Gifts
- \$12,000 | United Way
- \$10,811 | Corporate Gifts



RESILIENCE IN OUR CENTERS

Following the guidance of an executive order issued by Governor Walz, St. David's Center closed the organization's center-based programs in Minneapolis and Minnetonka for planning from March 18 to March 29. This included pausing St. David's Center's Pediatric Therapies, Early Childhood Education, Children's Mental Health Services, and Autism Treatment and Support Services.

In late March, St. David's Center created The Preparedness Plan, a detailed and evolving COVID protocol plan that included: instating curbside drop-off and pickup, limiting the number of people in every indoor and outdoor space, and adhering to a strict disinfecting schedule.

By instituting this plan, our centers were able to reopen in phases.

- On March 30, St. David's Center's Minnetonka location opened Early Childhood Education for children of essential workers.
- On April 22, the Harman Center launched modified center-based services.
- On April 28, the Minnetonka center launched modified center-based services.

Between April 1 and December 31, our centers served 422 children. This included:

- 65** children in St. David's Center's Autism Day Treatment program
- 37** children in Family Place
- 233** children in Occupational Therapy
- 151** children in Speech Therapy
- 130** children in Early Childhood Education

Children enrolled in St. David's Center's Early Childhood Education program experienced gains of **142%** in social-emotional development and gains of **144%** in executive function.

Within Pediatric Therapies, **90%** of the goals of **843** children were achieved or progress was made.



“
[W]e are back and it is WONDERFUL!
My daughter is so happy at school!
THANK YOU!!!

-PARENT

I think SDC is doing exceptionally well under the circumstances. [Our child] is happy and thriving, and that's what matters....

- PARENT



We are so grateful that you have put into place a plan that is safe and working! We are hopeful that you can continue to stay open as long as possible.

- PARENT

The first day that he was able to see [my child's therapist] in person changed everything! I saw the spirit return! He had lost some skills, but [my child's therapist] along with... the day treatment program have been helping us to regain those skills and acquire more. I really think returning to in-person at such a critical time has been life-changing for us.

- PARENT



”

RESILIENCE IN OUR COMMUNITY

The pandemic affected St. David’s Center’s ability to engage with children and families at the centers, and it paused several community partnerships and community-based therapies.

Facing new restrictions, St. David’s Center was called upon to pivot and find new ways to stay connected to our families and meet community needs.

TELEHEALTH

To provide greater access to our critical services, the St. David’s Center team brought our previously-piloted telehealth system to scale, launching services for hundreds of families on March 30.

This allowed virtual access to the following clinical and social service programs:

- Children and Family Mental Health
- Parent-Child (Home Visiting) Services
- Autism Treatment and Support Services
- Community-Based Disability Services

Between April 1 and December 31, 995 children and families engaged in telehealth.

83% of 539 children had fewer symptoms of mental health needs, reduced severity of symptoms, or maintained functioning despite increased family distress.

TELEHEALTH IN NUMBERS

23	Adventure	22	Foster Care
15	Autism Day Treatment - Harman Center	3	In-Home Support
67	Autism Day Treatment - Minnetonka	71	Infant-Parent Development Program
46	Autism Spectrum Disorder Support Services	115	Intensive Family Mental Health
209	Children’s Mental Health	18	Occupational Therapy - Harman Center
134	Children’s Mental Health Case Management	207	Occupational Therapy - Minnetonka
9	Destination Anywhere	64	Parent-Child Program
14	Early Childhood Home Visiting	102	School-Linked Mental Health
24	Family Place - Harman Center	26	Speech Therapy - Harman Center
31	Family Place - Minnetonka	193	Speech Therapy - Minnetonka

St. David’s Center’s two home visiting programs, Early Childhood Home Visiting and the Infant-Parent Development Program, made approximately 100 backyard visits between May and September.

SEVERAL PARENTS TOLD OUR STAFF HOW VALUABLE THESE VISITS WERE TO THEM.

“With one family, this was the only way to be able to actually visit, as they did not want to do a virtual visit on their phone and did not own a computer or other device.”

– ST. DAVID’S CENTER STAFF MEMBER

“One parent really appreciated an in-person option, as she was concerned about her child’s social skills and continuity of relationships and felt video visits were not fully supportive of her goals and concerns.”

– ST. DAVID’S CENTER STAFF MEMBER

Parent-Child Home Visiting Results:

99%

of 136 parents demonstrated positive responsive parenting that supports their children’s development.

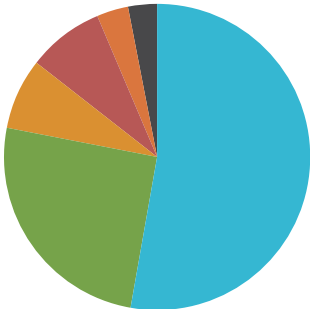
100%

feel more equipped as parents.

FINANCIALS

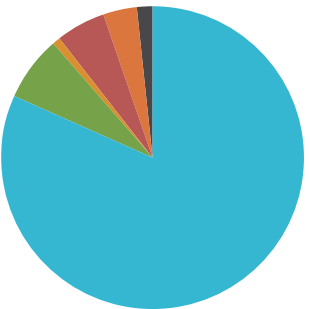
OPERATING REVENUE

Government Contracts	\$10,048,579	52.4%
Insurance	\$4,848,108	25.3%
Contributions/Special Events	\$1,426,887	7.4%
Tuition/Private Fees	\$1,536,520	8.0%
United Way	\$84,894	0.4%
Investment Income	\$69,247	0.4%
Net Assets Released from Restriction	\$656,395	3.4%
Other	\$504,817	2.6%
Total Revenue	\$19,175,447	100%



OPERATING EXPENSES BY CATEGORY

Salaries/Tax/Benefits	\$15,552,240	81.4%
Professional, Training, Activity Fees	\$1,274,697	6.7%
Supplies	\$182,216	1.0%
Depreciation	\$1,001,477	5.2%
Communications	\$128,635	0.7%
Occupancy	\$673,269	3.5%
Other Expenses	\$301,977	1.6%
Total Expenses	\$19,114,511	100%

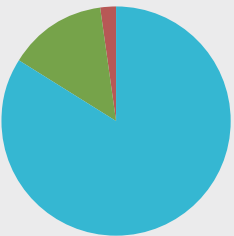


TOP FIVE PROGRAMS BY EXPENSE IN 2020

In-Home Disability Support/ Waivered Services	\$2,712,519
Pediatric Therapies	\$1,913,517
Early Childhood Education and In-Center Respite	\$1,740,023
Autism Day Treatment	\$1,410,311
Intensive Family Mental Health Services	\$795,246

OPERATING EXPENSES BY FUNCTIONAL TYPE

Programs for Clients	84.0%
Management/General	13.9%
Fundraising	2.1%



REVENUE	2020	2019
Government Contracts	\$10,048,579	\$10,196,459
Insurance	\$4,848,108	\$5,674,546
Contributions/Special Events	\$1,426,887	\$912,068
Tuition/Private Fees	\$1,536,520	\$2,905,945
United Way	\$84,894	\$70,803
Investment Income	\$69,247	\$38,391
Net Assets Released from Restriction	\$656,395	\$1,271,996
Other - Includes Charitable Rescue Funding (COVID-19)	\$504,817	\$11,845
Total Revenue	\$19,175,447	\$21,082,053

OPERATING EXPENSES	2020	2019
Salaries/Tax/Benefits	\$15,552,240	\$17,551,105
Professional, Training, Activity Fees	\$1,274,697	\$1,655,202
Supplies	\$182,216	\$274,083
Depreciation	\$1,001,477	\$993,031
Communications	\$128,635	\$170,739
Occupancy	\$673,269	\$644,628
Other Expenses	\$301,977	\$150,684
Total Expenses	\$19,114,511	\$21,439,472

STATEMENT OF FINANCIAL POSITION

Fiscal years ending Dec. 31, 2020 and Dec. 31, 2019

ASSETS	2020	2019
Current Assets	\$4,151,606	\$3,586,410
Multi-Year Pledges	\$86,499	\$136,293
Investments	\$2,568,250	\$2,663,801
Property/Plant/Equipment	\$12,306,404	\$13,247,015
Total Assets	\$19,112,759	\$19,633,519

LIABILITIES AND NET ASSETS

Current Liabilities	\$2,199,865	\$1,732,324
Noncurrent Liabilities	\$307,740	\$744,040
Total Liabilities	\$2,507,605	\$2,476,364

Without Donor Restriction	\$13,247,252	\$13,520,147
With Donor Restriction	3,357,902	3,637,008
Total Net Assets	\$16,605,154	\$17,157,155

Total Liabilities and Net Assets	\$19,112,759	\$19,633,519
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2020 BOARD OF DIRECTORS

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*Treasurer & Finance Committee Chair
until his untimely death on October 26, 2020*

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Paula Frisk, MS
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Jayson Palm
Director of Facilities & Risk Management

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Mental Health Services*

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Vanessa Slivken, MA, LMFT
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Alex Kennedy

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Chris and Martha LeWin

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Matthew Krull

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Will Lazorik
David and Lynda Ruce

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Lindborg

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Matthew Timmons

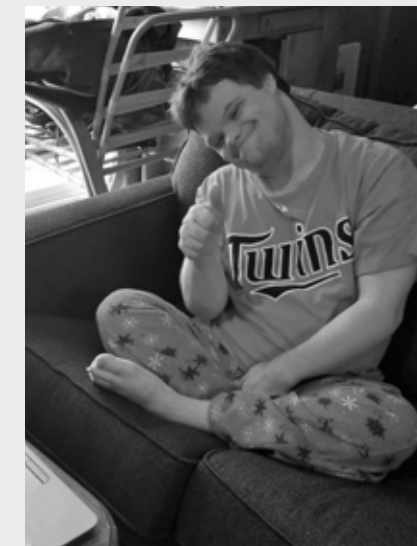
Kate Trafton
Miles Family Fund of the
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Kaitlin Ullrich
Robert Ullrich and
Robin Hechtner

Rafael Vasconcellos
Steven and Nancy Rush

Emily Walton
Ryan Tierney

Lennon Whitney
LeMond
Ruth Whitney Bowe





IN MEMORY OF TIMOTHY McGOUGH

Tim McGough was a man of integrity, humility, and compassion. He was an integral part of our St. David's Center community – a community for which he advocated strongly and cared deeply. His legacy lives on across our ten-acre campus in Minnetonka, in our classrooms and treatment rooms, renovated and expanded under his careful oversight. We miss him dearly and will continue to keep his memory alive for years to come.

Adolfson & Peterson Construction	Elizabeth Gergen	Virginia Lupo
Deanne Alexander	Annie and John Hannahan	Dee Mann
Mary Anderson	Mary Hansen	Marsh & McLennan Agency
Brad and Marcia Ballinger	Kathy and Mike Harrington	Ann McDonald
John and Joan Barrett	Linda and Thomas Heuer	Jean and Tom McGough
BDH Interiors/Architecture	Michelle and John Hickey	Kathleen McGough
Theresa Beauchane	Anita and James Hidding	Lawrence McGough
Cindy and Patrick Bray	Karen Holt	Monica McGough
BWBR	Katherine Hubbard	Jane Salmen McGough
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IN MEMORY OF

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\$100,000 - \$499,999

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SFM Companies
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Larsen Fund
Martinson Clinic Foundation
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Minnetonka Family Collaborative
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Womack Family Foundation

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\$2,500 - \$4,999

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\$1,000 - \$2,499

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Mary Frey
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Brent and Sarah Hall
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Services improve outcomes for children with ASD through preschool and school-age day treatment and outpatient therapy, utilizing a relationship-, play-, and development-based approach.

CHILDREN AND FAMILY MENTAL HEALTH:
1,289 SERVED
Services increase functioning and decrease symptoms for children experiencing emerging, acute, and ongoing mental health needs through evaluation and assessment, outpatient therapy, school-based mental health services, mental health case management, preschool day treatment, and intensive family mental health treatment, as well as preventive home-based services promoting mental health in families of young children at risk of poor developmental outcomes.

FOSTER CARE:
75 SERVED
Our foster care team works in conjunction with county social workers, foster parents, and the child’s family to tailor services aimed at building strong family relationships, nurturing home environments, and the best outcomes for each client.

INCLUSIVE EARLY CHILDHOOD EDUCATION:
260 SERVED
Our Reggio Emilia-inspired program – named “Best Preschool” by Lake Minnetonka Magazine for the sixth consecutive year – offers early childhood education and childcare for children of all abilities ages 16 months to five years, including summer and enrichment programming and nature-based learning in our DNR-certified school forest.

COMMUNITY-BASED DISABILITY SERVICES:
297 SERVED
Services engage individuals with a variety of developmental disabilities and chronic health conditions, emphasizing community involvement, healthy and independent living, and opportunities to build friendships.

PEDIATRIC THERAPIES:
843 SERVED
Services improve developmental outcomes for children ages two to 12 and include occupational therapy, speech-language therapy, and feeding therapy for children ages 18 months to 12 years.



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952.548.8700
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952.939.0396
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stdavidscenter.org

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Company
Grethen House
Grizzly's Wood-Fired Grill
and Bar
Hammer Made
Haus Salon
Heaven & Earth
Hello Pizza
Helzberg Diamonds
The Hitching Company

Hopkins Center for the Arts, Inc.
Hopkins Pavilion
The Hotel Landing
Huge Improv Theater
Hypervibe
Identity Printing, Inc.
iFly
Illusion Theater
J.S. Fitness
Jayne Morrison Interiors
JB Hudson Jewelers
Jellycat
Jester Concepts
Joey Nova's
Judd Frost Clothiers
KARE 11
Kendra Scott
Kenwood Gymnastics Center
Kottemann Orthodontics, PLLC
Kowalski's Market
KS95
Kwik Trip
Ladera Vineyards
Lakeside Nails
Lakeville Brewing Company
Let's Dish!
Little Feet Children Shoes
The Little Gym
Loffler Companies
Lola Red PR
Lolli & Pops
Louise Gray
Lunderby Photography
Lunds & Byerlys Plymouth
The Lynhall
MacPhail Center for Music
Mall of America
Mann Theatres
Marriott City Center
MartinPatrick3
Massage Envy
Maynard's
Medina Entertainment Center

Melissa Odabash
Metro Sales Incorporated
Microsoft
Mid-America Festivals
Mini-Hops Gymnastics
Association
Minneapolis Sailing Center
Minneapolis Water Taxi
Minnesota Historical Society
Minnesota Landscape
Arboretum
Minnesota Orchestra
Minnesota State Fair
Minnesota Timberwolves
FastBreak Foundation
Minnesota Twins
Minnesota Vikings
Minnesota Zoo
Minnetonka Center
for the Arts
Mithun Enterprises
Mixed Blood Theatre
Modist Brewing Company
My Gym Eden Prairie
Mystic Lake Casino & Hotel
MyTalk 107.1-KTMY
Naked Wines
Nexus Human Performance
North Shore Gymnastics
Norway House
The Old Log Theater
Olive's Fresh Pizza Bar -
Excelsior
Origin Meals
Parasole
Park Hyatt Beaver Creek
Park Tavern
Pilates MN and
Physical Therapy
Pinot's Palette
Pinstripes Edina
Pizza Luce Hopkins
Pizzeria Lola

Platinum Dance Center
Polarn O. Pyret
Primp Boutique
Promark
Pump It Up - Eden Prairie
Puppy Play and Stay
R.F. Moeller Jeweler
Realia by Jen
Red Sauce Rebellion
Red Wagon Pizza Company
Rick Bronson's House
of Comedy
Ridgedale YMCA
Rocco Altobelli
Rock Bottom Brewery
Roe Wolfe
Rudy Luther Toyota
Saint Paul Saints
Salon 514 & Spa
Sanctuary SalonSpa
Sea Life at Mall of America
Sebastian Joe's Ice Cream
Settergren Ace Hardware
Sever's Fall Festival
Simplify + Spruce
Something Safari
Sotarol Rolls & Bowls
South Lake Pediatrics
Southview Design
Stages Theatre Company
The Suburban Excelsior
Surdyk's Liquor &
Cheese Shop
Surly Brewing Co.
Tennant Foundation
Theatre in the Round Players
Tonkadale Greenhouse
Top Knot Salon
Total Wine & More
Trail Mark
Tuttles Bowling Bar & Grill
Twin Six

University of Minnesota -
Twin Cities
Unmapped Brewery
Urban Air
Vaida Wellness Center
Vertical Endeavors
Victoria Burrow
Vocality Quartet
Wayzata Sailing School
Wellspring Health Center
Wild Mountain
The Woodhouse Day Spa
Arbor Lakes
The Yellow Bee
YogaFit
Yum! Kitchen and Bakery



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2020 ANNUAL REPORT

OUR MISSION

Building relationships that nurture the
development of every child and family.

